

ABALOS & ASSOCIATES, P.C.

*S. Abalos, CPA, MA
C. Jordan, CPA
J. Brengi, CPA, MA
C. Folterth, CPA*

*American Institute of CPA's
Private Co. Practice Section
Tax Division
Arizona Society of CPA's*

RECEIVED

APR 26 1996

April 24, 1996

**FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY**

Delivered by hand

**Mr. William F. Caton
Acting Secretary
Federal Communications Commission
2000 M Street NW
Washington, D.C. 20006**

Re: Applications of TelQuest Ventures, L.L.C. for authority to establish earth stations for operation with Canadian DBS satellites, File Nos. 758-DSE-PL-96 and 759-DSE-L-96

Dear Mr. Caton:

I am writing in support of an application by TelQuest Ventures, L.L.C. to provide satellite video programming services to small business competitors in the cable marketplace. Allowing a company like TelQuest to enter the market benefits small business owner like myself and follows the competitive mandate set out by the Telecommunications Act of 1996.

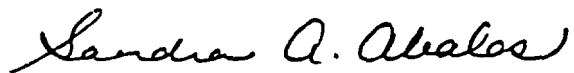
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Satellite television programming is a market with tremendous potential for small business. Approving TelQuest's application means more opportunities for small and growing businesses in this critical field.

Sincerely,

A handwritten signature in cursive script that reads "Sandra A. Abalos".

Sandra A. Abalos

INTOMATRIX
COMPUTER, WRITING, AND TRAINING SERVICES

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The first major step toward meeting that priority was the passage of the Telecommunications Act of 1995, a piece of legislation the Conference strongly supported. The next step is seeing the intent of the legislation through and giving more companies a chance to compete in the communications industry.

I believe that TelQuest, as an entrepreneurial venture, will help level the playing field for smaller service providers. This kind of competition is exactly what the Act was intended to promote and precisely the sort of initiative the Conference hoped for when it endorsed passage of the legislation.

The entrance of companies like TelQuest into the video programming market will help ensure small businesses are able to compete effectively. With TelQuest in the market, smaller companies will be able to offer the same services as the large cable companies and at competitive prices. Independent cable companies will have access to affordable national programming without folding into one of the large cable conglomerates.

Keeping small businesses competitive in the market has benefits for the consumer as well. More competition means consumers have more choices, forcing prices down.

I support TelQuest's application with the FCC and hope that more companies will follow TelQuest's lead in developing business models that allow for more participation by small businesses.

Sincerely,



Lynne Behnfield



3021 Valley View, Suite 209 • Las Vegas, Nevada 89102
(702) 871-5511 • (800) 873-8736 • Fax (702) 876-1092

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Sincerely,

A handwritten signature in cursive script that reads "Carolyn W. Stephens".

Carolyn W. Stephens
President

JWF CONCEPTS, INC.
2005 Rio Vista Drive
Louisville, KY 40207
502-895-0246
Fax: 502-895-0488

We Do Catalogs!

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Sincerely,

John F. Caton
John F. Caton, Chair



April 24, 1996

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
2000 M Street, N.W.
Washington, D.C. 20006

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

RE: 758-DSE-P/L-96 and 759-DSE-L-96

Dear Mr. Caton:

I am writing to support an application filed by TelQuest Ventures, L.L.C. for a license to provide subscription television service.

The satellite television market is a critical cutting edge field. As the market matures and changes in accordance with new legislation and regulations, it is imperative that small businesses have an opportunity to compete.

After examining TelQuest's business plan, I am confident that its entrance into the market will enhance small businesses opportunity to compete. A host of companies -- from existing and new wireline and wireless cable providers, to phone companies and utilities - now have clearance to enter the subscription television market. TelQuest will give these new players a way to compete with the established industry leaders.

As a small business owner, I know the requirements for starting a business: reasonable start-up costs, high-quality products and competitive pricing schedules. This is especially true in a business as risky as satellite television. Partnering with a company that can reduce the start-up costs and deliver quality programming at affordable prices is one of the only way local providers can grow and new providers can get started. TelQuest is one such company.

High-tech industries move quickly and leave small windows of opportunity. I urge the FCC to grant TelQuest's application and give small businesses an opportunity to compete.

Respectfully submitted,



Strategic Micro Partners
Computer Consultants

3300 Rice Street, Suite 6
Miami, Florida 33133
Tel: (305) 461-5541 • Fax: (305) 461-2271

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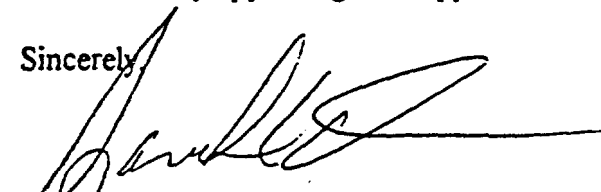
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Which is why the big guys are opposing the TelQuest license so aggressively.

As a small business owner, I sympathize with the expensive David and Goliath battle TelQuest is being forced to fight. This fight is unnecessary. TelQuest is a good company with a worthy product that would benefit consumers as well as our economy. Depriving this company of a license is of no benefit to anyone except the cable giants.

Most of the great communications inventions of our time were created in the garages and workshops of bright, young entrepreneurs. I urge you to give TelQuest a fighting chance to join those ranks by approving their application for license.

Sincerely,



Sandra Hernandez Adams
President

Public Images II

MARKETING & PUBLIC RELATIONS COMMUNICATIONS

1464 Garner Station Blvd., Suite 144
Raleigh, NC 27603-3634
(919) 639-2218 Fax (919) 639-8635
VM (919) 517-2509

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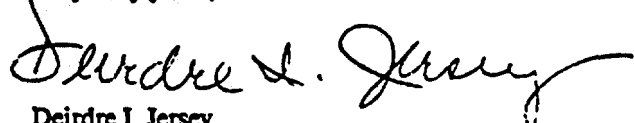
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Second, and equally important, TelQuest's business model allows smaller, independent service providers to thrive in a competitive environment without becoming an affiliate of a larger cable company. Independent providers need access to digital, national programming in order to match larger companies in channel capacity and price, without giving up their unique local programming.

Satellite television programming is a market with tremendous potential for small business. Approving TelQuest's application means more opportunities for small and growing businesses in this critical field.

Very truly yours,



Deirdre I. Jersey
Principal

DJJ:ls



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Sincerely,

A handwritten signature in cursive script, reading "Vivian L. Shimoyama".

Vivian L. Shimoyama
President



Stella Black
Real Property Consultants, Inc.
134 North LaSalle Street, Suite 1208
Chicago, Illinois 60602
(312) 701-0079
(Fax) (312) 332-5883

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Acting Secretary
Federal Communications Commission
2000 M Street, NW
Washington, D.C. 20006

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Sincerely,

Stella Black
Stella Black



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Acting Secretary
Federal Communications Commission
2000 M Street, NW
Washington, DC 20006

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There is a tremendous potential for small business in satellite television programming. Approving their applicaiton means more opportunities for small and growing businesses in this critical field.

Sincerely,

AGENDA DYNAMICS, INC.


Janet Harris-Lange,
President



Mr. William F. Caton
Acting Secretary
Federal Communications Commission
2000 M Street, NW
Washington, D.C. 20006

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Sincerely,

Carol H. Johnson, Pres.

ANOTHER ALTERNATIVE RESOURCES

April 25, 1996

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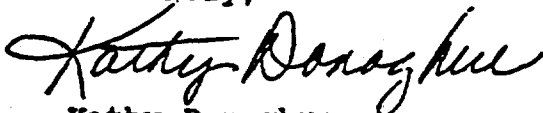
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Sincerely,



Kathy Donoghue
General Partner

WHITNEY JOHNS & COMPANY

ACQUISITIONS & GROWTH STRATEGIES FOR PRIVATE BUSINESS

April 24, 1996

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Sincerely,



Whitney Johns

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY

Solomon and Robinson

ATTORNEYS AT LAW

BARBARA DAVIS SOLOMON
SARA M. ROBINSON

April 26, 1996

SUITE 400
1775 PENNSYLVANIA AVENUE, N.W.
WASHINGTON, D.C. 20006
202/467-0842
FAX: 202/467-0317

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Sincerely,



Barbara Davis Solomon

EXHIBIT 6

Jul 30, 1996 12:21PM



No. 8913 P. 2

Wireless Cable Association International, Inc.

1140 Connecticut Avenue, NW, Suite 810 Washington, DC 20036

202.452.7823 Telephone 202.452.0041 Fax

web site://www.wirelesscabl.com

Richard Alston, President

email: www.president@wirelesscabl.com

July 29, 1996

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, NW
Suite 200
Washington, D.C., 20554

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JUL 30 1996

**FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF SECRETARY**

Re: Response to Notice of Inquiry "FCC Seeks Small Business Input"
GN Docket No. 95-113

Dear Mr. Caton:

On behalf of the Wireless Cable Association International ("WCA"), I'd like to have the opportunity to provide comments in response to the Commission notice soliciting small business input on obstacles faced by small businesses in the telecommunications industry.

In fact, I'd also like to express my strong disappointment about a particular decision made last week by the Federal Communications Commission to deny TelQuest a license to offer consumers another choice of direct broadcast satellite (DBS) service. From the perspective of the wireless cable industry, it appears that TelQuest's application became entangled with trade issues between the Canadian and U.S. governments, which are largely irrelevant to TelQuest. We have been following this issue closely and in fact submitted a previous letter to the Commission, which was dated April 25, 1996, in support of TelQuest's application.

As you know, the WCA is the trade organization of the wireless cable industry. We represent small wireless cable providers who do not have the resources or deep pockets that the large incumbent cable operators have. TelQuest would provide digitized national programming to wireless cable operators and other small, competitive multichannel video programming distributors (MVPDs). This digital satellite feed would allow our members to remain competitive while avoiding the enormous capital investment that would otherwise be necessary for digital compression equipment at each system headend.

Wireless cable operators have invested millions of dollars in spectrum auctions. Given the FCC's recent ruling allowing wireless cable operators to convert to digital technology, the wireless cable industry is eager to move forward. TelQuest's promise to provide digital programming to wireless cable headends will facilitate the conversions of wireless systems to digital and help promote growth in our industry.

Further, granting TelQuest's application would advance the Commission's statutory mandate in section 309(j) of the Telecommunications Act of 1996 to foster small business participation in the communications industry. The vast majority of wireless cable companies are just that -- small, entrepreneurial organizations -- and exactly the kind of businesses Congress intended to foster.

Finally, wireless cable is the best positioned of any medium to serve as viable competition to franchised cable systems in the MVPD marketplace, as well as an important option for consumers not passed by cable. Wireless cable also has the potential to become a serious competitor to Direct To Home (DTH) DBS service because of its ability to provide local programming as part of its service.

Granting TelQuest's application would benefit the wireless cable industry and increase competition in the multichannel video marketplace. The WCA encourages the Commission to act expeditiously to ensure that small business has a place on the communications industry playing field and to separate the merits of TelQuest's application from international trade issues.

Sincerely,



Richard Alston
President

cc: Donald Gips
Jared Abbruzzese

EXHIBIT 7

July 24, 1996

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20006

GN Docket No. 96-113

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FEDERAL COMMUNICATIONS COMMISSION
WASHINGTON, D.C. 20541

Dear Mr. Caton:

As wireless cable operators, we would like to take this opportunity to comment on some of the obstacles small businesses face in the telecommunications industry. Wireless cable operators have spent \$216 million on auctions for spectrum. Having made that investment, we are facing hurdles common to many small businesses: insufficient capital reserves and little grace period before we must recoup our investments.

Because of these constraints, time can be our biggest enemy. In order to effectively compete, we must offer at least as many channels as wireline cable and DBS services. The current channel capacity available to wireless cable, however, is insufficient. To level the playing field, wireless cable needs to digitize and compress the signal, thereby increasing our channel capacity by a factor of seven.

But the hardware to digitize and compress is costly -- \$85,000 per channel, per headend. That's a \$2 to \$10 million expense for small business that has already made a substantial investment in spectrum.

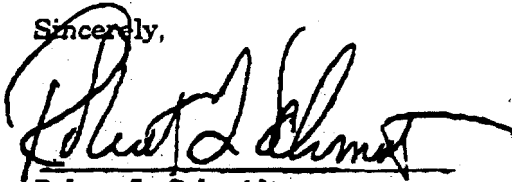
One small business, TelQuest Ventures, has found a solution. They have filed with the FCC to provide a DBS service that would allow wireless cable operators to receive digitized, compressed signals from one source, greatly reducing their costs.

Not surprisingly, the large incumbent providers are trying to snuff out TelQuest's proposal in order to preserve their profits. They have successfully stalled TelQuest's application and raised trade issues that are irrelevant to the service the company wants to provide.

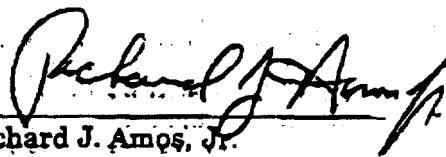
We simply cannot afford to wait for this new service any longer. Wireless cable represents an innovative technology that will increase competition and offer more choices to consumers. It is disappointing that the FCC would hold up a service that has the potential to reinvigorate the wireless cable industry, especially over issues that are not related to the company's business plan.

Approving TelQuest's application is one concrete way the FCC can lower the barriers confronting small businesses in telecommunications. We urge the Commission to act.

Sincerely,



Robert L. Schmidt
Integration Communications
International, Inc.



Richard J. Amos, Jr.
Golden Bear
Communications, Inc.



William R. Jenkins
President
Digital and Wireless Television, L.L.C.

EXHIBIT 8



WIRELESS CABLE ASSOCIATION INTERNATIONAL, INC.

1140 Connecticut Avenue, NW • Suite 810 • Washington, DC 20036 •
(202) 452-7823 • Fax (202) 452-0041 •

April 25, 1996

Hand Delivery

Mr. William F. Caton
Acting Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Re: Applications of TelQuest Ventures, LLC, for Authority to
Establish Earth Stations for Operation with a Canadian
DBS Satellite. File Nos. 758-DSE-P/L-96 and 759-DSE-L-96

Dear Mr. Caton:

By this letter, the Wireless Cable Association International, Inc. ("WCA") wishes to express its strong support of the abovereferenced applications by TelQuest Ventures, LLC ("TelQuest") to establish a digital DBS service using a Canadian satellite.

The WCA is the trade organization of the wireless cable industry. Wireless cable operators are multichannel video programming distributors ("MVPDs") using 2 GHz terrestrial microwave facilities to serve subscribers. Wireless cable holds the most promise or any other medium to become a viable competitor to franchised cable systems in the MVPD marketplace, as well as an important option for consumers not passed by cable. Wireless cable also has the potential to become a serious competitor to DTH DBS service because of its ability to provide local programming as part of its service.

Favorable FCC action on TelQuest's application is important to WCA because of the benefits that would flow to wireless cable operators. TelQuest proposes to make its digital satellite feed available to wireless cable operators and other small, competitive MVPDs. Due to limited channel capacity (only 12 full-time and 20 part-time channels are allocated for wireless cable use), wireless cable operators can only compete effectively with other MVPDs through the use of digital compression. A digital satellite feed will allow wireless cable operators to remain competitive while avoiding the enormous capital investment that would otherwise be necessary for digital compression equipment at each system headend.

Grant of TelQuest's application would further serve the public interest by advancing the Commission's statutory mandate to foster small business participation in the communications industry. Section 309(j) requires the FCC to "disseminat[e] licenses among a wide variety of applicants, including small businesses." The vast majority of wireless cable companies are small, entrepreneurial organizations — exactly the kind of businesses Congress intended to encourage with Section 309(j) of the Communications Act.

TelQuest would also provide local wireless cable operators with access to interactive technology and other services that are otherwise out of their reach. TelQuest recently acquired

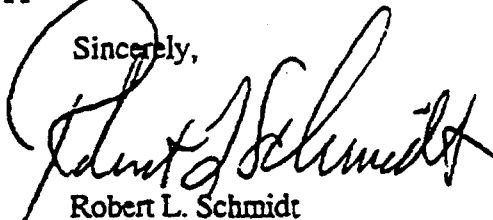
Digital Broadband Applications Corp. ("DBAC"), which developed the only switched digital video
William F. Caton
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network in the US today. DBAC provides the first MPEG-2 digital integration facility and develops subscriber management and related software. All these services will further enable wireless cable operators to compete in an increasingly competitive marketplace.

In addition, TelQuest's services would help wireless cable operators realize full value for the substantial sums they contributed to the U.S. Treasury in the recently-concluded Multipoint Distribution service ("MDS") auction. These frequencies are only valuable as part of an economically viable service. The digital capability and cutting-edge interactivity that TelQuest offers are crucial to ensuring the competitiveness of the wireless cable industry.

TelQuest's application would benefit the wireless cable industry and competition in the multichannel video marketplace generally. The WCA urges the Commission to act expeditiously and favorably on the above-referenced applications.

Sincerely,



Robert L. Schmidt
President

cc: Larry A. Blosser
Thomas Tycz
Joslyn Read
Troy Tanner
Suzanne Hutchings

EXHIBIT 9